

New Entrepreneur (NE)

Name & surname: Diego Jorge Marrero

Country: Spain

Age: 22

Status: *Would-be entrepreneur*

Sector: Wholesales, finances and new tech applied

Host Entrepreneur (HE)

Name & surname: Roald Van Der Vliet

Country: Netherlands

Age: 43

Experience (years): 6

Sector: Research and development equipment and services

Name of business: EBT

Website:

<https://www.facebook.com/EvidenceBasedTraining/>

Details of the exchange

Period of Exchange: 19/12/2016 - 23/01/2016

Duration of Exchange: 1 month

Brief introduction:

New Entrepreneur: My name is Diego and I have seen myself, since I was a child, as a young entrepreneur soul that wants to grow and become a businessman. I discovered EYE through a friend of mine. I'm always looking for adventures due my entrepreneurship, so once I discovered the EYE, decided to join it at the moment. For me, the EYE would be a new experience but not needed to be especially different or better than others, actually, I expected the experience as a government promotion of itself instead of a real successful entrepreneur experience abroad. Now that the EYE is over for me, it's a shame that it lasted only one month. The EYE is a nice experience and opportunity to meet new professional people from some different sectors, learn from all of them and from a wiser and experimented businessman, about the business managing.

I would like to conclude with the next: The experience itself it's a really nice experience that anyone able to join it should do it, the EYE program it's a nice idea to connect entrepreneurs and businessman all over Europe, but, in the other hand, the big problem that should be fixed to motivate entrepreneurs and businessman to join the program is to reduce the bureaucracy and paperwork that can be as exhausting as demotivating in a lot of phases, otherwise I think a lot of people would join the program, so I hope the EYE take this advice as a challenge for the future.

Host Entrepreneur: As the manager of an international trading company, I am always looking for young talents to support. When Diego Jorge applied for an internship at my company, I saw in the potential I was looking for. After a successful interview via skype with my college and me, he came to the Netherlands to work for my company in the field of finance and managing for a duration of one month. All tasks, which where completed by



Diego, were accomplished good to satisfying. He used his given skills well and learned new ones if necessary. I could see a possibility of keep on working together for the future.

Activities undertaken:

Both entrepreneurs have had time enough to exchange opinions, positions, points of view and experiences. We have worked in a new project of the HE focused in international wholesales, really interested for the NE and related with his knowledge and studies. The NE has collaborated with this project trying his best application of his knowledge and skills, getting hard involved in, such hard that is willing to keep in distant covering with the project. The work has consisted in check and plan the economic and financial situation of the project, making continuous feedbacks between those involved in and establishing a short, mid and long term way to follow for the project, all of us believe in the project and hope it to be succeed.

Benefits achieved:

New Entrepreneur: For me, the biggest benefits consist in the people and contacts I've made during the staying abroad, it has also helped me to improve my English level and my relation skills. Another big benefit is the experience acquired working with such an active, motivated and energy person (HE), that tries to show a positive way of living and enjoy what, we (entrepreneurs), are supposed to do, business. For sure, the possibility of keep collaborating with the project is the most exciting benefit for me, not only because the nice team and the wonderful project I've found, but also the adventure that I expect it to be.

Host Entrepreneur: Diego is very talented and we are more then willing to cooperate in the future with him. Business plans are developed and we will stay in touch. We are very happy that this young man stepped into office.

Quotation regarding the experience:

New Entrepreneur: *"Be honest to yourself, strong, work hard, don't sleep too much, get focus yourself and look for better people than you in those issues you are not nice at, becoming yourself able to learn from everyone, that is the road to success. Be a daydreamer."* Diego Jorge Marrero

Host Entrepreneur: *"The Erasmus for entrepreneurs grant has been very fruitful for the NE as well as for the HE. Diego is talented ambitious and a very reliable hard working young man. We want to expand an already existing business in cooperation with the NE, and are also looking for new business concepts."* Roald Van Der Vliet

For further information about the exchange:

- NIO, Instituto Tecnológico de Canarias, Lucía Dobarro: rempart@itccanarias.org
- HIO, Scholten Consulting, Peter Scholten, peterscholten@hetnet.nl

For information on the programme and details on how to enrol visit
www.erasmus-entrepreneurs.eu